

Quincy Park District

BOARD OF COMMISSIONERS MEETING



**QUINCY PARK DISTRICT
1231 Bonansinga Drive
Quincy, Illinois**

**Agenda
January 16, 2019**

Regular Meeting – Board Room

6:00 P.M

CALL TO ORDER (ROLL CALL)

PLEDGE OF ALLEGIANCE

CONSENT AGENDA: (UNANIMOUS CONSENT)

1. Check Register – Full Monthly: Recommended Approval by the Finance Committee
2. Regular Meeting Minutes – December 12, 2018

PUBLIC INPUT: Each speaker may have up to 3 minutes for comments

BOARD INFORMATION/EDUCATION:

- FY2019 Executive Summary (under separate cover): Rome Frericks

CORRESPONDENCE:

VOLUNTEERS:

EXECUTIVE DIRECTOR'S REPORT

- Rome Frericks

DIRECTOR'S REPORTS

- Matt Higley, Director of Parks
- Don Hilgenbrinck, Director of Business Services
- Mike Bruns, Director of Program Services
- David Morgan, Director of Golf
- Marcelo Beroiza, Marketing Coordinator

NEW BUSINESS:

- Quincy Park District Board of Commissioners Executive Session Minutes Bi-Annual Review: Recommended Approval **(VOICE VOTE)**
- Acceptance of 2019A General Obligation Bond Bid: Recommended Approval **(VOICE VOTE)**
- Westview Semi-Annual Financial Data: Discussion Only

PUBLIC INPUT: Each speaker may have up to 3 minutes for comments

EXECUTIVE SESSION: In accordance with 5 ILCS, Par. 120/2c, I move that the Board convenes into Executive Session to discuss: (please read item(s) from list) **(ROLL CALL VOTE)**

1. The appointment, employment, compensation, discipline, performance, or dismissal of specific employees of the public body or legal counsel for the public body, including hearing testimony on a complaint lodged against an employee of the public body or against legal counsel for the public body to determine its validity.

CALL TO ORDER (OPEN SESSION)

ACTIONS AFTER EXECUTIVE SESSION

ADJOURN (VOICE VOTE)

CONSENT AGENDA
(Unanimous Consent)

QUINCY PARK DISTRICT
1231 Bonansinga Drive
Quincy, Illinois

Regular Meeting
Board Room

December 12, 2018
6:00 P.M.

ROLL CALL

The meeting was called to order by Vice President Barb Holthaus and upon the roll being called the following members were physically present at said location: Vice President Barbara Holthaus, Commissioners Vicki Dempsey, John Frankenhoff, Sara Reuschel, Jeff Steinkamp, and Kelly Stupasky.

No Park Commissioner was permitted to attend the meeting by video or audio conference: none.

The following Park Commissioner was absent and did not participate in the meeting in any manner or to any extent whatsoever: President Bob Gough

Also in Attendance: Executive Director–Rome Frericks, Director of Parks– Matt Higley, Director of Business Services – Don Hilgenbrinck, Director of Program Services – Mike Bruns, Director of Golf – David Morgan, Marketing Coordinator – Marcelo Beroiza, Accounting System Administrator – Lynn Fischer and Board Attorney – Terry Anastas. Vice President Holthaus led the room in the Pledge of Allegiance.

PUBLIC HEARING

Vice President Holthaus declared that the Quincy Park District was conducting a public hearing to receive public comments on the proposed 2019 Budget and Appropriation Ordinance. This is the legal instrument that permits the District to authorize expenditures and receive revenue. This Ordinance is an inflated version of the proposed FY2019 Operating Budget in an effort to provide for additional flexibility beyond what would normally be expected during the budget year and to account for all unanticipated expenditures and revenue contingencies (Storms/Floods/Grants).

The proposed 2019 Budget and Appropriation Ordinance has been available for public inspection since November 9, 2018. She asked if there had been any public comments to report. Director Hilgenbrinck stated that there had been no comments. Final adoption of the proposed FY2019 Budget and Appropriation Ordinance and the FY2019 Operating Budget is scheduled for later in this meeting. She stated that the hearing is now open for public comment and asked if anyone would like to comment on the proposed FY2019 Budget and Appropriation Ordinance. Diane Link, a member of the Women’s City Club Board spoke on their behalf. She stated their Board had met and they have concerns on the back steps. They would like them repaired before the driveway is repaved. She referred to the letter previously sent to Park District Commissioners. Commissioner Dempsey questioned whether the WCC letter would be considered as Budget Comment. Vice President Holthaus asked for a motion to adjourn the public hearing.

COMMISSIONER REUSCHEL MADE A MOTION TO ADJOURN THE PUBLIC HEARING.

THE FOLLOWING ROLL CALL VOTES WERE CAST AND RECORDED:

COMMISSIONER FRANKENHOFF	YES
COMMISSIONER REUSCHEL	YES
COMMISSIONER STEINKAMP	YES
COMMISSIONER STUPASKY	YES
COMMISSIONER DEMPSEY	YES
VICE PRESIDENT HOLTHAUS	YES
PRESIDENT GOUGH	ABSENT

VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

CONSENT AGENDA

Vice President Holthaus asked if there were any objections or changes to the November 14, 2018 Regular or Executive Session Board minutes or the check register and upon hearing no objections she announced they were approved by unanimous consent.

PUBLIC INPUT

Diane Link spoke on behalf of the Women’s City Club Board and stated they appreciate all the Park District does for them. She provided pictures of the porch and stairs to Commissioners. They want the East and South stairs taken care of. She also referenced a service call they placed this past summer on the air conditioning unit at the house that resulted in a charge of over \$600 in freon for the unit. She requested they would like a credit for one month’s rent to offset this expense.

John Gebhardt gave a summary of activity for 2018 at the Log Cabin Village. He referenced a letter previously sent to Commissioners and included in this month’s board packet. He also passed out a newsletter. Spoke about traffic to the cabins and commented on maintenance done to the cabins this year. Thanked the Quincy Park District and volunteers for their support.

CORRESPONDENCE –Friends of the Log Cabin included in monthly report

VOLUNTEERS – Included in monthly report

EXECUTIVE DIRECTOR’S REPORT

Executive Director Frericks-No Additional

DIRECTORS’ REPORTS

Director Higley – No Additional. Director Hilgenbrinck-Commented on four people who filed their petitions for Park District Commissioner for the April 2019 ballot: Nathan Koetters, Jeff Steinkamp, Roger Leenerts and Charles McClain. Director Bruns-No Additional. Director Morgan-No Additional. Coordinator Beroiza-No Additional

NEW BUSINESS

Fiscal Year 2019 Operating Budget

COMMISSIONER FRANKENHOFF MADE A MOTION TO APPROVE THE FISCAL YEAR 2019 OPERATING BUDGET. Director Hilgenbrinck stated nothing has changed. Commented on capital items included in the budget but are not coming out of the Bond fund total in excess of \$500,000. He stated the revenue and expense numbers and funds.

Commissioner Dempsey questioned whether the \$20,000 in the budget under the Women’s City Club fund needed to be amended first to allow the repair of the structure before repaving. Discussion followed. Executive Director Frericks stated there should be funding to do both. Frericks commented on prior maintenance performed. Back half of structure was on existing surface. Dempsey stated she was not sure it was rotten, just needed to be primed and painted. Frericks suggested further discussion in 2019 with the Women’s City Club President. Vice-President Holthaus indicated the Park District would follow up. UNANIMOUS. VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

ORDINANCE NO. 18-07: Combined FY2019 Budget & Appropriation

COMMISSIONER STEINKAMP MADE A MOTION TO APPROVE THE FY2019 BUDGET AND APPROPRIATION ORDINANCE 18-07, AS PRESENTED.

THE FOLLOWING ROLL CALL VOTES WERE CAST AND RECORDED:

COMMISSIONER REUSCHEL	YES
COMMISSIONER STEINKAMP	YES
COMMISSIONER STUPASKY	YES
COMMISSIONER DEMPSEY	YES
COMMISSIONER FRANKENHOFF	YES
VICE PRESIDENT HOLTHAUS	YES
PRESIDENT GOUGH	ABSENT

VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

Quincy Park District 2018-2019 Goals & Objectives 4th Quarter Status Update

Executive Director Frericks reported that they are provided quarterly. Nothing to add unless there are questions.

Transfer & Close Active Bond Funds

COMMISSIONER REUSCHEL MADE A MOTION TO APPROVE THE TRANSFER AND CLOSE OF INACTIVE BOND DEBT RETIREMENT FUNDS AS PRESENTED. UNANIMOUS. VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

ORDINANCE NO. 18-08

COMMISSIONER FRANKENHOFF MADE A MOTION TO APPROVE ORDINANCE NUMBER 18-08 AS PRESENTED. Director Hilgenbrinck explained the ordinance.

THE FOLLOWING ROLL CALL VOTES WERE CAST AND RECORDED:

COMMISSIONER STEINKAMP	YES
COMMISSIONER STUPASKY	YES
COMMISSIONER DEMPSEY	YES
COMMISSIONER FRANKENHOFF	YES
COMMISSIONER REUSCHEL	YES
VICE PRESIDENT HOLTHAUS	YES
PRESIDENT GOUGH	ABSENT

VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

IMRF Unfunded Actuarial Accrued Liability (UAAL) Voluntary Contribution

COMMISSIONER STUPASKY MADE A MOTION TO APPROVE THE DISTRICT MAKE A VOLUNTARY CONTRIBUTION TO ITS IMRF FUND IN THE AMOUNT OF \$50,000.

Director Hilgenbrinck explained IMRF rate changing. Executive Director Frericks commented that the Park District is currently 96.69% funded and that number should increase with the voluntary contribution. UNANIMOUS. VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

General Obligation Bond 2019A, Authorizing to Seek Bids

COMMISSIONER STUPASKY MADE A MOTION TO AUTHORIZE SEEKING BIDS FOR THE ISSUANCE OF 2019A GENERAL OBLIGATION BONDS IN THE AMOUNT OF \$2,300,000.

Director Hilgenbrinck commented staff recommends approval. Commissioner Stupasky asked about the bid form being bank qualified and would like that statement added after the tax exempt statement. Hilgenbrinck stated by Attorneys Chapman & Cutler issuing the letter, that makes it bank qualified. Executive Director Frericks stated we will follow up on this request. UNANIMOUS. VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

Quincy Park District Full Time Union Employee Agreement

COMMISSIONER DEMPSEY MADE A MOTION TO APPROVE THE THREE YEAR CONTRACT WITH I.A.M.A.W. DISTRICT 9 FULL TIME UNION EMPLOYEES. Commissioner Steinkamp recognized Hilgenbrinck, Higley and Morgan for their team efforts and a job well done. Vice-President Holthaus thanked Commissioner Steinkamp for representing the Board. UNANIMOUS. VICE PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

With no other business to discuss, VICE PRESIDENT HOLTHAUS MOVED TO ADJOURN. MOTION TO ADJOURN BY COMMISSIONER REUSCHEL AT 6:30 P.M. UNANIMOUS. VICE-PRESIDENT HOLTHAUS DECLARED THE MOTION CARRIED.

Secretary

Chairman

Date

Date

PUBLIC INPUT

***BOARD
INFORMATION/
EDUCATION***

CORRESPONDENCE

VOLUNTEERS

To: Board of Commissioners
From: Rome Frericks
Subject: Monthly Report
Date: January 2, 2019

Administrative Initiatives (12/01/18 – 12/31/18)

Attended:

- Directors meeting
- Safety meeting
- Rotary meetings
- Quincy/Adams County Economic Development/Tourism meeting
- Quincy Park Foundation meeting

- Met with KHQA and Adams Fiber regarding the installation of fiber at the Batting Cage for a potential Sky Cam to promote the Park District.
- Met with Directors for guidance on the 2019 Executive Summary.
- Met with Klingner & Associates and Laverdiere Construction to discuss further potential cost saving measures on the trail.
- Met with contractors for pricing on various 2019 bond projects.
- Presented to Rotary Foundation along with MVHFA for a donation to the Bob Bangert Park Wetlands Project.

Administrative Initiatives (1/1/19 – 1/31/19)

- Continue to work with local contractors and engineers on the Bill Klingner Trail project for the 18th to 24th Street section of Bill Klingner Trail.
- Continue planning for 2019 bond projects, goals and objectives.
- Work with staff on finding a tenant for the Lorenzo Bull House.
- Continue to work with local contractors and engineers on the Bill Klingner Trail project for the 5th Street to Bonansinga Drive section of Bill Klingner Trail
- Complete annual staff evaluations.

DIRECTOR'S REPORTS

To: Board of Commissioners
From: Matt Higley
Subject: Monthly Report
Date: December 31, 2018

Administrative Initiatives (12/1/18 – 12/31/18)

Attended:

- Directors meeting
- Safety meeting
- Kiwanis meetings
- Full Time union contract negotiation
- Illinois Veterans Home master plan meeting
- 18th to 24th street trail construction meeting

- Monitored District wide tree planting.
- Monitored progress on 5th to Bonansinga tree removal.
- Monitored work on the winter tree list.
- Monitored Wavering Aquatic Center repurposing.

Administrative Initiatives (1/1/19 – 1/31/19)

- Continue planning for 2019 projects, goals and objectives.
- Work on 2019 projects for Parks Department.
- Work on 2019 fuel bid
- Work on equipment purchases for the Parks department
- Work on requests for playground equipment for Wavering T-Ball fields.
- Monitor 5th to Bonansinga tree removal.
- Monitor work on winter tree list.
- Monitor Wavering Aquatic Center repurposing.

To: Board of Commissioners

From: Donald J. Hilgenbrinck

Subject: Monthly Report

Date: December 30, 2018

Administrative Initiatives (12/01/18 – 12/31/18)

- Attended Safety Committee meeting.
- Prepared financial reports for the 2019 Executive Summary.
- Filed the 2019 GO Bond Ordinance #18-08.
- Filed Budget & Appropriations Ordinance #18-07.
- Coordinated efforts with Chapman & Cutler, LLP to finalize the annual 2018 G. O. Bond.
- Worked with TimePro to improve interface and reporting.
- Conducted registration of candidates for the 2019 election.
- The office staff has also been busy with administrative duties.

Administrative Initiatives (1/01/19 – 1/31/19)

- File Certificate of Ballot for placement of candidates on the ballot.
- Close out FY2018, pending auditor adjusting entries.
- Close out 2018 payroll, prepare tax reports, and issue W-2s.
- File "Statement of Economic Interest" for staff and commissioners with the County Clerk's office.
- Post the District's 2019 Executive Summary on its website.
- Complete annual FOIA/OMA training.
- Attend the IPRA/IAPD Annual Conference.

To: Board of Commissioners
From: Mike Bruns
Subject: Monthly Report
Date: January 2, 2019

Administrative Initiatives (12/01/18 – 12/31/18)

- Attended the monthly safety committee meeting.
- Staff finished the 2019 facility and program calendars.
- Staff conducted the Special Populations holiday dinner and dance.
- Staff organized the 2019 program and event schedules.
- Staff conducted the holiday event at the Quincy Mall.
- Finished the information for the 2019 executive summary information.
- Finished the 2018 program and event attendance reports.
- Staff finished the 2019 Indian Mounds Pool schedule.
- Staff updated the 2019 recreation forms.
- Staff updated the website and VSI registration program for 2019.
- Met with office staff on 2019 programs and events.

Administrative Initiatives (01/01/19 – 01/31/19)

- Staff will update the 2019 aquatic and batting cage manuals.
- Staff will work on hiring the seasonal supervisors.
- Conduct staff evaluations.
- Staff will work on ordering supplies needed for 2019.
- Work on 2018 program and event financial reports.

To: Board of Commissioners
From: David Morgan
Subject: Monthly Report
Date: January 1, 2019

Administrative Initiatives (12/01/18 – 12/31/18)

- Attended safety, directors and board meetings.
- Attended PGA Section Meeting and education seminar.
- Continue meeting with sales representatives to plan for the 2019 season.
- Coordinate year-end inventory with auditor.
- Discussed the 2019 Little Peoples Championship with Nan Ryan.
- Planted 7 new trees around the golf course.
- Winterized pump station.
- Staff continued trimming trees around the course.
- Staff is 80% complete on blowing and mulching of leaves.
- Staff installed WARNING/THIN ICE signs around the lakes.
- Applied snow mold fungicide on the fairways.
- Staff began winter maintenance on equipment and golf course supplies.

Administrative Initiatives (01/01/19 - 01/31/19)

- Continue meeting with sales representatives to plan for the 2019 season.
- Prepare chemical bid packet for the 2019 season.

- Continue felling of dead trees on the course.
- Attend the ITF turf-grass conference in Springfield on January 15th.
- Monitor course playability on a daily basis.
- Annual equipment repairs continue.
- Staff to conduct audit and receive quotes on the stumps to be ground on the property.
- Weather permitting staff will begin surface removal of tree roots on the greens on holes #3 and #12.
- Coordinate plans with the city water department and Sparrow Plumbing for a new water meter at the pro-shop.

Westview Golf Course Rounds of Golf - 2018

		Dec-18	2018 YTD	Dec-17	2017 YTD
10000	18 Hole Weekday Green Fee	0	2511	0	2658
10001	18 Hole Weekend Green Fee	0	0	0	0
10002	9 Hole Weekday Green Fee	2	938	6	1389
10003	9 Hole Weekend Green Fee	0	0	0	0
10004	Twilight Green Fee	0	405	0	477
10005	Fall/Spring/Winter Green Fee	14	294	12	618
10006	M-T-TH-Special	0	651	0	625
10007	Winter Special w/ Car	87	385	229	1146
10008	Third Nine Green Fee	11	2845	44	3339
10009	Family Night Adult	0	128	3	162
10010	Family Night Child	0	128	3	151
10011	Jr. Green Fee	0	54	0	84
10012	Promotional Round	0	85	0	76
10013	Twilight Combo	0	3374	0	3413
10014	Early Bird 9	0	75	0	35
10015	Early Bird 18	0	754	0	561
11000	Adult Weekday Pass Visit	16	1648	27	1564
11001	Adult Weekend Pass Visit	22	1119	65	1589
11002	Senior Weekday Pass Visit	43	2681	64	3130
11003	Senior Weekend Pass Visit	34	1513	81	1969
11004	Senior Rest. Weekday Pass Visit	0	489	5	452
11005	Super Senior Weekday Pass Visit	23	2661	44	2991
11006	Employee Pass Visit	0	287	2	380
11007	Junior Weekday Pass Visit	3	619	3	933
11008	Junior Weekend Pass Visit	7	201	2	370
11010	Junior Summer Pass Visit	0	296	0	249
11011	College Pass Visit	1	270	5	542
11012	Young Adult Pass Visit	4	648	12	290
11013	School Team Pass Visit	4	329	0	451
12000	Green Fee Punch card Visit	9	2800	19	3364
13000	Tournament Round	0	1187	0	1162
13001	Tournament Green Fee	0	0	0	0
13002	Outing Green Fee	0	1043	0	1180
	Total	280	30,418	626	35,350
	Per Visit Fee	\$276	\$29,863	\$639	\$32,300
	* Days Closed	21	113	18	46

To: Board of Commissioners
From: Marcelo Beroiza
Subject: Monthly Report
Date: January 9, 2019

Administrative Initiatives (12/1/18 – 12/31/18)

- Attended new coffee product line initiatives meeting, IL Vets Home Master Plan - Community Leaders, recreation staff meeting, Friends of the Trails Board meeting, United Way wellness & prevention team, KHQA and Park District Board meeting
- Finalized Spring/Summer Brochure 2019
- Created Google check in/search/maps for our parks and facilities
- 2019 Moorman Park facility initiatives project and products marketing campaign.
- Prepared and submitted press releases and coordinated event interviews
- Facilitated communication/press conference, open houses and projects presentation for local media stories and reports
- Monthly advertising/events social media platform
- Prepared email marketing for monthly events
- Created videos and other promotional material

Administrative Initiatives (1/1/19 – 1/31/19)

- Continue to develop marketing campaign for Moorman Park new facilities (T-ball field, new synthetic turf field and Lakeside Coffee patio)
- Expand park and facilities Google check in/search/maps
- 2019 continuous digital marketing campaign for the Park District /Westview and social media platform awareness. Facebook & Instagram live all events, parks, trails and attractions
- Promote Quincy Park District through media outlets such as KHQA, WGEM, Quincy Herald Whig and radio networks to reach all demographics. Specifically reaching out to households without the social media environment

NEW BUSINESS

QUINCY PARK DISTRICT

Board of Commissioners

Date of Board Meeting: January 16, 2019

STAFF RECOMMENDATION

AGENDA ITEM: QUINCY PARK DISTRICT BOARD OF COMMISSIONERS EXECUTIVE SESSION MINUTES BI-ANNUAL REVIEW: RECOMMENDED APPROVAL

BACKGROUND INFORMATION: The Board is required to review Executive Session meeting minutes at least twice each year. The purpose of the review is to determine if a need for confidentiality continues to exist with respect to all or part of the meeting minutes. Minutes of “Closed Meetings” should only be released to the public after the Board has determined with certainty that it is no longer necessary to protect the public interest or the privacy of an individual by keeping them confidential.

The Executive Session minutes have been made available for review by board members. Please treat them as strictly confidential. Specific discussion of material contained in Executive Session minutes should only take place in Executive Session. Board action to release closed session minutes must be in open session.

FISCAL IMPACT: None.

STAFF RECOMMENDATION: I have reviewed the Executive Session minutes provided to you which cover the period from January 1995 to the present. In reading those minutes using the frame of reference outlined in the “Background Information” above, I recommend releasing the following Executive Session minutes-

February 11, 1998	August 13, 2003	February 11, 2004	February 9, 2005
December 14, 2005	December 10, 2008	January 14, 2009	December 8, 2010
October 12, 2016	May 10, 2017	December 13, 2017	

Furthermore, I recommend that staff be authorized to dispose of all closed session audio recordings more than 18 months old.

PREPARED BY: Rome Frericks, Executive Director

BOARD ACTION:

QUINCY PARK DISTRICT

Board of Commissioners

Date of Board Meeting: January 16, 2019

STAFF RECOMMENDATION

AGENDA ITEM: ACCEPTANCE OF 2019A GENERAL OBLIGATION BOND BID: RECOMMENDED APPROVAL

BACKGROUND INFORMATION:

At the December 12, 2018 Board Meeting, the Board authorized staff to seek bids for the issuance of \$2,300,000 in a General Obligation Park Bond, Series 2019A. Staff has since invited interested parties to submit bids for said bonds. The low qualified bid was received from First Bankers Trust Co. If accepted, the District would receive the money on April 1, 2019 with a maturity date of November 1, 2023. Below is a summary of the bids received:

First Bankers Trust Company, N.A.	2.75%
Peoples Prosperity Bank	3.48%
Mercantile Bank	3.60%
Commerce Bank	2.95%

The proposed General Obligation Bond is to fund the construction of Bill Klingner Trail sections 18th – 24th St. and 5th – Bonansinga Dr.

FISCAL IMPACT: The total interest cost for the 5 year period of the bond is \$168,047. A portion of this interest expense can be offset with investment interest earnings.

STAFF RECOMMENDATION: Staff recommends approval of the low qualified bid from First Bankers Trust Co. at 2.75%. The issuance of bonds in the amount of \$2,300,000 is for the payment of land condemned or purchased for parks, for the building, maintaining, improving and protecting of the same and the existing land and facilities of the District and for the payment of the expenses incident thereto.

PREPARED BY: Donald J. Hilgenbrinck, Director of Business Services

BOARD ACTION:

OFFICIAL BID FORM

Due Date: 2:00P.M. Central time
January 4, 2019

Board of Commissioners
Quincy Park District
1231 Bonansinga Dr.
Quincy, Illinois 62301

Board of Park Commissioners:

For the \$2,300,000.00 General Obligation Park Bonds, Series 2019A (Tax Exempt/Bank Qualified), of the Quincy Park District, Adams County, Illinois (the "District"), legally issued, we will pay the District \$2,300,000.00 (no less than the par amount of bonds) for all of the Bonds, bearing interest as follows (a multiple of 1/8 or 1/20 of 1%),:

MATURITY SCHEDULE -- November 1

2019	<u>11/01/19</u>	<u>2.75%</u>
2020	<u>11/01/20</u>	<u>2.75%</u>
2021	<u>11/01/21</u>	<u>2.75%</u>
2022	<u>11/01/22</u>	<u>2.75%</u>
2023	<u>11/01/23</u>	<u>2.75%</u>

Bonds totaling \$2,300,000.00 will be dated and the issue closed on April 1, 2019. The District prefers to award the bid based on the lowest blended rate for the entire series and to make equalized amortized annual payments, based on the blended rate of the said bond series, to be due on November 1st of each year to include principal and interest.

Bids must be submitted to Donald J. Hilgenbrinck, Treasurer of the Quincy Park District, 1231 Bonansinga Dr., Quincy, Illinois 62301, no later than 2:00 P.M. on January 4, 2019. Please mark GO BOND SEALED BID on the outside of the envelope. At that time, the bids will be opened publicly for review by the staff of the Quincy Park District. The bids are to be reviewed by the Board of Commissioners of the District at their Board Meeting scheduled for January 16, 2019 at 6:00 P.M. Any bids received after the due date will be rejected and returned unopened.

The District will accept the facsimile transmission of a manually signed Official Bid Form at the risk of the bidder. The District will not be responsible for the confidentiality of bids submitted by facsimile transmission. Any delay in receipt of a facsimile bid, and any incompleteness or illegible portions of such bid is the responsibility of the bidder. Bids by facsimile should be transmitted to the attention of Quincy Park District Treasurer, fax number (217) 228-9209.

The Board reserves the right to reject any and all bids and to waive any irregularities or technicalities that may arise in the bidding process. The District will not accept bids with any conditions attached to it.

By submitting a bid, the bidder makes the representation that it understands Chapman and Cutler LLP, Chicago, Illinois ("Bond Counsel"), represents the District in the Bond transaction and, if such bidder has retained Bond Counsel in an unrelated matter, such bidder represents that the signatory to this bid is duly authorized to, and does consent to and waive for and on behalf of such bidder, any conflict of interest of Bond Counsel arising from any adverse position to the District in this matter; such consent and waiver shall supersede any formalities otherwise required in any separate understandings, guidelines or contractual arrangements between the bidder and Bond Counsel.

The Bonds are to be executed and delivered to us in accordance with the terms of this bid accompanied by the approving legal opinion of Bond Counsel. The District shall pay for the legal opinion.

Attached hereto is a list of members of our account on whose behalf this bid is made.

ACCOUNT MANAGER INFORMATION

Entity Name First Bankers Trust Co., N.A.
Name Tom Frese Direct Phone (217) 228-2971
Address 505 N 24th Fax Number (217) 228-8091
City Quincy State/Zip IL / 62301
By Tom Frese
Signature

Quincy Park District Fax: 217.228.9209 Phone: 217.223.7703

The foregoing bid is hereby accepted and the Bonds sold by ordinance of the District on January 16, 2019.

QUINCY PARK DISTRICT
ADAMS COUNTY, ILLINOIS

President, Board of Park Commissioners

Amortization Schedule 1

Amount of Loan:	\$2,300,000.00
Initial Periods (#):	5
Annual Rate:	2.7500%
Periodic Payment:	\$493,609.47
Origination Date:	04/01/19
1st Payment Date:	11/01/19
Payment Period:	Annually
Compounding Period:	Exact/Simple
Points:	0.0000%
Amortizing Method:	Normal
Days In Year:	360
Loan Acceleration Method:	No Acceleration
Weekend Adjustment Method:	No Adjustment
Rounding Method:	Last Payment
Apply US Rule:	No
Last Day of Month Adjustment:	Ignore

Collateral:
Additional Collateral:
Block No:
Lot No:
Property Address:

Country:

Prepared For: .
Business: Quincy Park District
Address:

Phone 1: - -
Phone 2: - -
Ext:

Prepared By: DOBS

#/Yr	Date	Payment	Principal	Interest	Balance
Init/1	04/01/19	\$0.00	\$0.00	\$0.00	\$2,300,000.00
1/00	11/01/19	\$493,609.47	\$456,010.86	\$37,598.61	\$1,843,989.14
	<i>Annual Total:</i>	\$493,609.47	\$456,010.86	\$37,598.61	
	<i>Running Total:</i>	\$493,609.47	\$456,010.86	\$37,598.61	
2/00	11/01/20	\$493,609.47	\$442,054.61	\$51,554.86	\$1,401,934.53
	<i>Annual Total:</i>	\$493,609.47	\$442,054.61	\$51,554.86	
	<i>Running Total:</i>	\$987,218.94	\$898,065.47	\$89,153.47	
3/00	11/01/21	\$493,609.47	\$454,520.81	\$39,088.66	\$947,413.72
	<i>Annual Total:</i>	\$493,609.47	\$454,520.81	\$39,088.66	
	<i>Running Total:</i>	\$1,480,828.41	\$1,352,586.28	\$128,242.13	
4/00	11/01/22	\$493,609.47	\$467,193.73	\$26,415.74	\$480,219.99
	<i>Annual Total:</i>	\$493,609.47	\$467,193.73	\$26,415.74	
	<i>Running Total:</i>	\$1,974,437.88	\$1,819,780.01	\$154,657.87	
5/00	11/01/23	\$493,609.46	\$480,219.99	\$13,389.47	\$0.00
	<i>Annual Total:</i>	\$493,609.46	\$480,219.99	\$13,389.47	
	<i>Running Total:</i>	\$2,468,047.34	\$2,300,000.00	\$168,047.34	

**QUINCY PARK DISTRICT
BOND ANALYSIS**

ProForma 5/1/2019

<u>NAME</u>	<u>Outstanding Balance</u>	<u>Interest Payment</u>	<u>Principal Payment</u>	<u>TOTAL PAYMENT</u>	<u>Interest Rate</u>	<u>Next Due Date(s)</u>	<u>Maturity Date</u>	<u>Original Term (Yrs)</u>
2019 G.O. Bond <i>Annual Projects Bond</i>	\$ 900,000	\$ 18,000	\$ 900,000	\$ 918,000	3.00%		10/15/2019	0.8
2012A G.O. Bond <i>Bayview Property Renovation</i>	\$ 287,153	\$ 6,518	\$ 93,584	\$ 100,102	2.27%	12/1/2019	12/1/2021	10
2019A <i>Estimated Trail Bond</i>	\$ 2,300,000	\$ 37,599	\$ 456,011	\$ 493,610	2.75%	11/1/2019	11/1/2023	5
Total Outstanding Debt	<u>\$ 3,487,153</u>							
Total Non-Referendum Debt	\$ 3,487,153							
2018 Estimated EAV	\$ 655,000,000							
Total Debt Limit ¹	\$ 18,831,250					Total Debt Remaining:	\$ 15,344,097	
Non-Referendum Limit	\$ 3,766,250					Total Non-Referendum Remaining:	\$ 279,097	

¹Total Debt limit of 2.875%. Debt limit can be raised to 5.75% with voter approval.

QUINCY PARK DISTRICT

Board of Commissioners

Date of Board Meeting: January 16, 2019

STAFF RECOMMENDATION

AGENDA ITEM: WESTVIEW SEMI-ANNUAL FINANCIAL DATA: DISCUSSION ONLY

BACKGROUND INFORMATION: Attached is a review of Westview's fiscal year-end financial data. The 10 years of data includes per round data and charts. One thing that will stand out is the number of rounds of golf played. In 2018, the District experienced the lowest number of rounds in 15 years. Weather played some factor in this but there are some indications that it is not all weather related. The data does show that management controlled expenses as all labor lines were reduced from the previous year but not all expenses could be lowered. At \$25.05 per round, the total expenses were \$3.60 per round higher, resulting in a breakeven cost per round of \$21.14.

There is a lot of information in this analysis. To arrive at conclusions from this data, one must have or seek a thorough knowledge of operations. This analysis is being provided for discussion only.

FISCAL IMPACT: No impact due to no proposed changes.

STAFF RECOMMENDATION: Discussion only.

PREPARED BY: Donald J. Hilgenbrinck, Director of Business Services

BOARD ACTION:

Westview
Historical Financial Data Per Round
(Prior to Yearend Adjustments)

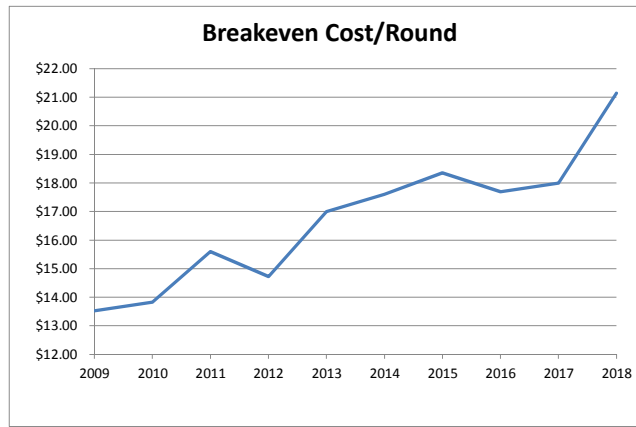
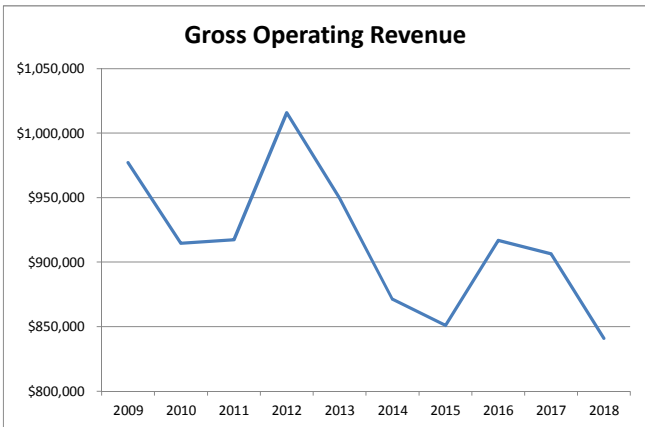
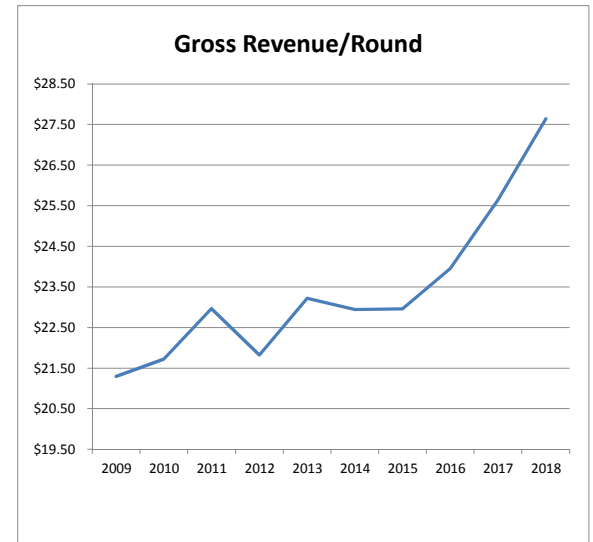
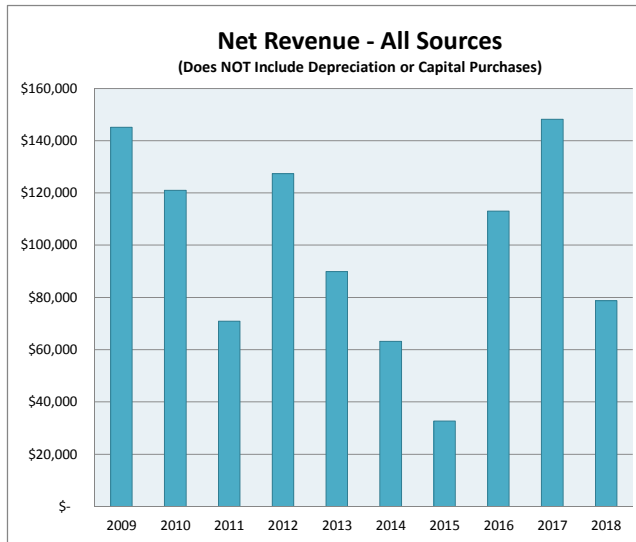
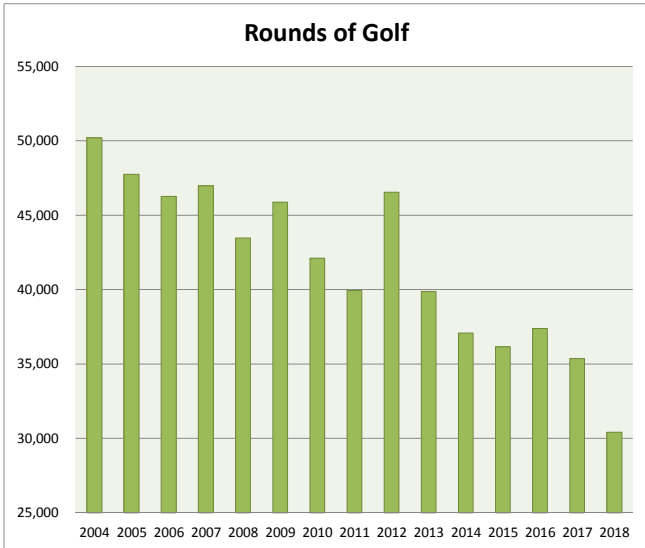
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Rounds of Golf:	45,882	42,104	39,948	46,550	39,868	37,081	36,150	37,375	35,350	30,418
# of Days Course Closed							118	80	46	113
Avg Rounds /day Open							146.4	131.1	110.8	120.7
Net Revenue:										
WV General	\$ 367,393	\$ 339,909	\$ 338,636	\$ 341,394	\$ 288,098	\$ 234,499	\$ 208,631	\$ 259,679	\$ 307,238	\$ 258,095
The Scotty					\$ 9,923	\$ 9,388	\$ 6,494	\$ 12,642		
Pro Shop	\$ 19,699	\$ 11,812	\$ 12,472	\$ 12,377	\$ 14,286	\$ 16,274	\$ 12,112	\$ 20,428	\$ 10,854	\$ 10,342
Maintenance	\$ (455,121)	\$ (424,270)	\$ (463,689)	\$ (481,213)	\$ (455,805)	\$ (417,314)	\$ (431,955)	\$ (438,101)	\$ (422,851)	\$ (424,603)
Carts	\$ 178,953	\$ 162,764	\$ 154,230	\$ 222,520	\$ 193,015	\$ 187,888	\$ 201,642	\$ 222,163	\$ 215,218	\$ 199,782
Concessions	\$ 34,159	\$ 30,737	\$ 29,258	\$ 32,318	\$ 40,345	\$ 32,436	\$ 35,815	\$ 36,285	\$ 37,785	\$ 35,166
Cap. Imp.	\$ (50,469)	\$ (49,600)	\$ (102,288)	\$ (104,870)	\$ (126,356)	\$ (228,911)	\$ (41,280)	\$ (56,975)	\$ (4,725)	\$ (13,043)
Total Net Rev/Loss: (Does NOT include Deprec.)	\$ 94,614	\$ 71,352	\$ (31,381)	\$ 22,526	\$ (36,495)	\$ (165,740)	\$ (8,541)	\$ 56,120	\$ 143,519	\$ 65,739
Total Net Rev/Loss: (Does NOT include Cap. or Deprec.)	\$ 145,083	\$ 120,952	\$ 70,907	\$ 127,396	\$ 89,861	\$ 63,171	\$ 32,739	\$ 113,095	\$ 148,244	\$ 78,782
						Avg.->	\$ 100,950	\$ 100,769	\$ 106,073	\$ 99,023
Net Revenue/Round:										
WV General (Includes Maint)	\$ (0.81)	\$ (0.83)	\$ (0.57)	\$ (0.75)	\$ (1.04)	\$ 1.24	\$ (5.04)	\$ (3.25)	\$ (3.14)	\$ (5.05)
Pro Shop	\$ 0.43	\$ 0.28	\$ 0.31	\$ 0.27	\$ 0.36	\$ 0.44	\$ 0.34	\$ 0.55	\$ 0.31	\$ 0.34
Carts	\$ 3.90	\$ 3.87	\$ 3.86	\$ 4.78	\$ 4.84	\$ 5.07	\$ 5.58	\$ 5.94	\$ 6.09	\$ 6.57
Concessions	\$ 0.74	\$ 0.73	\$ 0.73	\$ 0.69	\$ 1.01	\$ 0.87	\$ 0.99	\$ 0.97	\$ 1.07	\$ 1.16
Total Net Rev/Round:	\$ 4.26	\$ 4.05	\$ 4.34	\$ 4.99	\$ 5.17	\$ 7.62	\$ 1.87	\$ 4.21	\$ 4.33	\$ 3.02
								\$ 4.52	\$ 4.39	\$ 4.39
Gross Revenue:										
WV General	\$ 533,089	\$ 497,746	\$ 497,833	\$ 545,510	\$ 509,998	\$ 469,691	\$ 439,933	\$ 482,904	\$ 520,526	\$ 476,529
The Scotty					\$ 23,688	\$ 20,340	\$ 20,868	\$ 21,482		
Pro Shop	\$ 70,548	\$ 59,154	\$ 71,720	\$ 70,080	\$ 66,955	\$ 57,495	\$ 63,604	\$ 55,188	\$ 41,727	\$ 41,808
Carts	\$ 212,786	\$ 211,970	\$ 209,945	\$ 240,469	\$ 207,117	\$ 200,807	\$ 209,275	\$ 227,691	\$ 221,098	\$ 208,269
Concessions	\$ 160,767	\$ 145,733	\$ 137,867	\$ 159,684	\$ 141,754	\$ 122,842	\$ 117,269	\$ 129,551	\$ 123,022	\$ 114,292
Total Gross Revenue:	\$ 977,190	\$ 914,603	\$ 917,365	\$ 1,015,743	\$ 949,511	\$ 871,175	\$ 850,949	\$ 916,815	\$ 906,373	\$ 840,898
Gross Revenue/Round:										
WV General	\$ 11.62	\$ 11.82	\$ 12.46	\$ 11.72	\$ 12.79	\$ 12.67	\$ 12.17	\$ 12.92	\$ 14.72	\$ 15.67
Pro Shop	\$ 1.54	\$ 1.40	\$ 1.80	\$ 1.51	\$ 1.68	\$ 1.55	\$ 1.76	\$ 1.48	\$ 1.18	\$ 1.37
Carts	\$ 4.64	\$ 5.03	\$ 5.26	\$ 5.17	\$ 5.20	\$ 5.42	\$ 5.79	\$ 6.09	\$ 6.25	\$ 6.85
Concessions	\$ 3.50	\$ 3.46	\$ 3.45	\$ 3.43	\$ 3.56	\$ 3.31	\$ 3.24	\$ 3.47	\$ 3.48	\$ 3.76
Total Gross Revenue/Round:	\$ 21.30	\$ 21.72	\$ 22.96	\$ 21.82	\$ 23.22	\$ 22.95	\$ 22.96	\$ 23.96	\$ 25.64	\$ 27.64

Westview
Historical Financial Data Per Round
(Prior to Yearend Adjustments)

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Gross Expenses:										
WV General	\$ 165,696	\$ 157,837	\$ 159,197	\$ 204,116	\$ 221,900	\$ 235,192	\$ 231,302	\$ 223,225	\$ 213,288	\$ 218,434
<i>Labor (Includes Carts)</i>	\$ 130,914	\$ 131,546	\$ 136,175	\$ 135,953	\$ 143,216	\$ 146,700	\$ 144,393	\$ 145,581	\$ 136,251	\$ 133,572
The Scotty					\$ 13,765	\$ 10,952	\$ 14,374	\$ 8,840		
Pro Shop	\$ 50,849	\$ 47,342	\$ 59,247	\$ 57,703	\$ 52,668	\$ 41,221	\$ 51,492	\$ 34,760	\$ 30,873	\$ 31,466
Maintenance	\$ 455,121	\$ 424,270	\$ 463,689	\$ 481,213	\$ 455,805	\$ 417,314	\$ 431,955	\$ 438,101	\$ 422,851	\$ 424,603
<i>Labor</i>	\$ 230,956	\$ 203,685	\$ 216,071	\$ 225,810	\$ 223,807	\$ 220,929	\$ 230,649	\$ 224,704	\$ 209,737	\$ 207,250
Carts	\$ 33,833	\$ 49,206	\$ 55,715	\$ 17,949	\$ 14,102	\$ 12,919	\$ 7,633	\$ 5,528	\$ 5,880	\$ 8,487
Concessions	\$ 126,608	\$ 114,996	\$ 108,610	\$ 127,366	\$ 101,409	\$ 90,406	\$ 81,454	\$ 93,266	\$ 85,237	\$ 79,126
<i>Labor</i>	\$ 37,793	\$ 39,099	\$ 34,405	\$ 41,662	\$ 26,142	\$ 28,593	\$ 22,119	\$ 24,062	\$ 20,847	\$ 18,963
Capital Exp from Ops	\$ 50,469	\$ 49,600	\$ 102,288	\$ 104,870	\$ 126,356	\$ 228,911	\$ 41,280	\$ 56,975	\$ 4,725	\$ 13,043
Total Expense:	\$ 882,575	\$ 843,251	\$ 948,746	\$ 993,217	\$ 986,006	\$ 1,036,915	\$ 859,490	\$ 860,695	\$ 762,854	\$ 775,159
Total Expense (NOT Including Capital)	\$ 832,106	\$ 793,651	\$ 846,458	\$ 888,347	\$ 859,650	\$ 808,004	\$ 818,210	\$ 803,720	\$ 758,129	\$ 762,116
Gross Expenses/Round:										
WV General	\$ 3.61	\$ 3.75	\$ 3.99	\$ 4.38	\$ 5.57	\$ 6.34	\$ 6.40	\$ 5.97	\$ 6.03	\$ 7.18
Pro Shop	\$ 1.11	\$ 1.12	\$ 1.48	\$ 1.24	\$ 1.32	\$ 1.11	\$ 1.42	\$ 0.93	\$ 0.87	\$ 1.03
Maintenance	\$ 9.92	\$ 10.08	\$ 11.61	\$ 10.34	\$ 11.43	\$ 11.25	\$ 11.95	\$ 11.72	\$ 11.96	\$ 13.96
Carts	\$ 0.74	\$ 1.17	\$ 1.39	\$ 0.39	\$ 0.35	\$ 0.35	\$ 0.21	\$ 0.15	\$ 0.17	\$ 0.28
Concessions	\$ 2.76	\$ 2.73	\$ 2.72	\$ 2.74	\$ 2.54	\$ 2.44	\$ 2.25	\$ 2.50	\$ 2.41	\$ 2.60
Total Expenses/Round: (Not including Capital)	\$ 18.14	\$ 18.85	\$ 21.19	\$ 19.08	\$ 21.22	\$ 21.49	\$ 22.24	\$ 21.27	\$ 21.45	\$ 25.05
Breakeven Cost/Round:	\$ 13.53	\$ 13.83	\$ 15.59	\$ 14.72	\$ 17.00	\$ 17.60	\$ 18.35	\$ 17.69	\$ 18.00	\$ 21.14

Note: Expenses do NOT include cost of payroll taxes, pension costs, or property insurance. Except for 2010 & 2011, WV paid property insurance in the approximate amount of \$16,500/yr. Beginning with 2014, figures are adjusted for accrual

Westview
Historical Financial Data Per Round
(Prior to Yearend Adjustments)





U.S. TOTAL
SEPTEMBER '18 **YTD '18**
 -7.2% -3.3%

Mountain
 ROUNDS +11.4%
 TEMP +1.7°
 PRECIP -59%

West North Central
 ROUNDS -11.8%
 TEMP -1.2°
 PRECIP +60%

East North Central
 ROUNDS -10.4%
 TEMP +1.0°
 PRECIP +239%

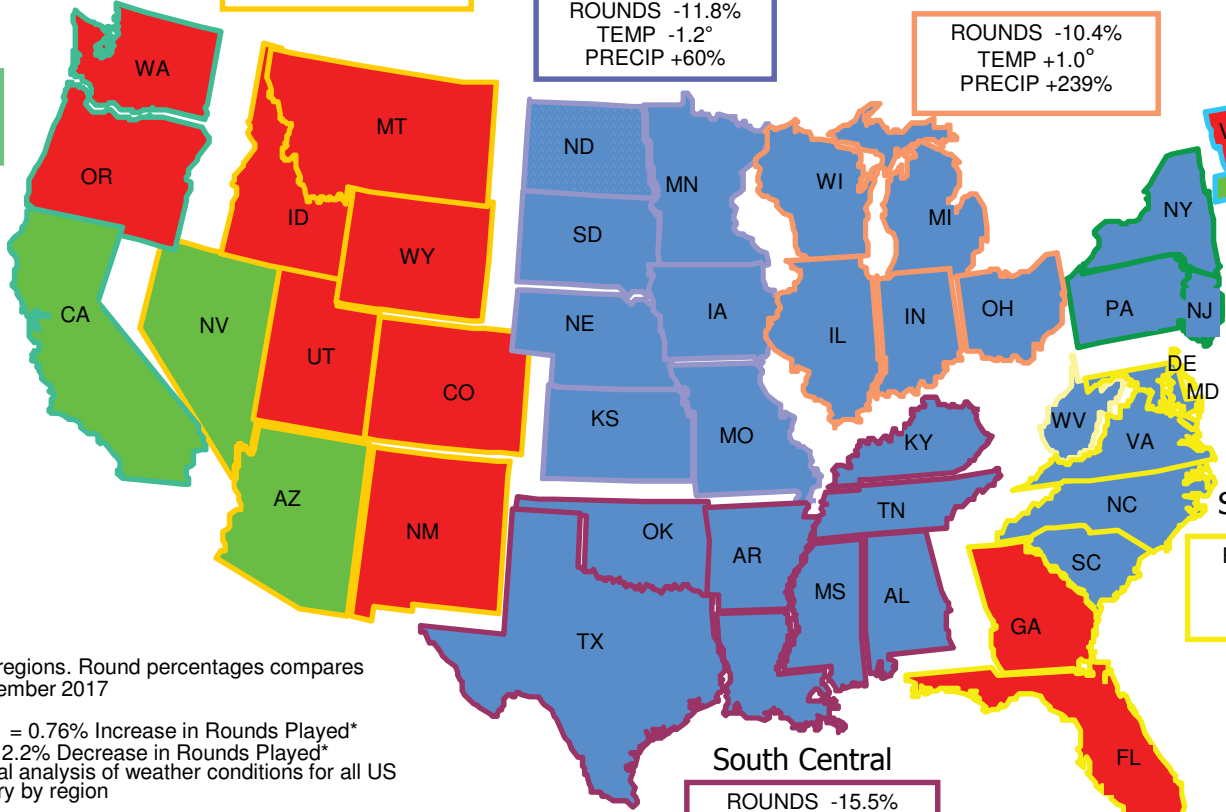
New England
 ROUNDS -0.8%
 TEMP -0.9°
 PRECIP +89%

Pacific
 ROUNDS +2.9%
 TEMP -2.1°
 PRECIP -33%

Mid Atlantic
 ROUNDS -16.5%
 TEMP +2.3°
 PRECIP +190%

South Atlantic
 ROUNDS -5.9%
 TEMP +4.2°
 PRECIP +35%

South Central
 ROUNDS -15.5%
 TEMP +2.4°
 PRECIP +190%



LEGEND:
 Outline colors represent regions. Round percentages compares September 2018 to September 2017

1° WARMER Temp YOY = 0.76% Increase in Rounds Played*
 1" RAIN increase YOY = 2.2% Decrease in Rounds Played*
 *Based on WTI's historical analysis of weather conditions for all US markets. Results may vary by region

	+ 2.0% and higher
	between -1.9% and + 1.9%
	- 2.0% and lower



SEPTEMBER 2018

	SEPT	YTD
PACIFIC	2.9%	4.2%
CA	1.0%	4.1%
Los Angeles	-0.4%	0.1%
Orange County	4.5%	8.0%
Palm Springs	0.6%	3.3%
Sacramento	-0.2%	4.6%
San Diego	9.6%	7.0%
San Francisco/Oakland	2.3%	9.2%
HI	-4.0%	-6.6%
OR	7.3%	4.6%
Portland	5.8%	9.5%
WA	8.2%	7.8%
Seattle	2.6%	7.2%
MOUNTAIN	11.4%	5.6%
AZ	1.4%	5.1%
Phoenix	3.0%	5.6%
CO	11.8%	1.1%
Denver	10.2%	3.3%
ID, WY, MT, UT	20.9%	9.9%
NM	6.9%	3.3%
NV	-0.4%	3.8%
Las Vegas	-1.6%	2.7%
WEST NORTH CENTRAL	-11.8%	-5.7%
KS, NE	-11.7%	-4.0%
ND, SD	-16.5%	-15.1%
MN	-10.1%	-5.2%
Minneapolis/St. Paul	-10.1%	-7.0%
IA, MO	-12.2%	-5.2%
St Louis	-6.4%	-6.4%
Kansas City	-9.7%	-0.8%

	SEPT	YTD
UNITED STATES	-7.2%	-3.3%
PUBLIC ACCESS	-7.2%	-3.2%
PRIVATE	-7.1%	-3.8%

	SEPT	YTD
EAST NORTH CENTRAL	-10.4%	-5.9%
IL	-9.5%	-5.0%
Chicago	-8.8%	-4.7%
IN	-7.9%	-6.2%
MI	-3.1%	-0.5%
Detroit	-9.7%	-1.7%
OH	-14.9%	-9.1%
Cincinnati	-14.6%	-7.2%
Cleveland	-15.3%	-5.3%
WI	-18.3%	-10.5%
SOUTH CENTRAL	-15.5%	-4.6%
AL	-6.8%	1.1%
AR, LA, MS	-21.4%	-3.8%
KY	-5.8%	-2.1%
OK	-15.6%	-9.2%
TN	-5.1%	-11.5%
Nashville	-4.9%	-8.8%
TX	-20.4%	-3.8%
Dallas/Ft. Worth	-22.7%	-9.7%
Houston	-27.8%	-4.7%
San Antonio	-23.9%	0.8%

	SEPT	YTD
SOUTH ATLANTIC	-5.9%	-5.1%
DE, DC, MD	-25.9%	-13.7%
Washington/Baltimore	-26.1%	-12.2%
FL	32.2%	-1.5%
Jacksonville/Daytona	31.3%	-2.2%
Orlando	24.6%	2.6%
Tampa	30.5%	-0.7%
Palm Beach	37.4%	3.7%
Sarasota	37.9%	6.2%
Naples/Ft Myers	34.3%	3.4%
Miami/Ft.Lauderdale	32.6%	-1.8%
GA	4.9%	-3.0%
Atlanta	2.1%	-3.1%
NC	-27.7%	-7.1%
Greensboro/Raleigh	-20.4%	-10.0%
SC	-17.5%	-7.3%
Charleston	-2.6%	-2.0%
Hilton Head	1.7%	-2.2%
Myrtle Beach	-31.3%	-7.8%
VA	-25.6%	-10.1%
WV	-17.9%	-8.3%
MID ATLANTIC	-16.5%	-9.4%
NJ	-14.1%	-7.7%
NY	-13.7%	-7.5%
New York City	-19.5%	-8.1%
PA	-20.7%	-12.3%
Philadelphia	-21.6%	-10.4%
Pittsburgh	-19.9%	-11.1%
NEW ENGLAND	-0.8%	-2.6%
CT	-6.4%	-4.4%
MA, RI	-0.2%	1.0%
Boston	-6.8%	-2.3%
ME, NH, VT	2.0%	-7.7%

The percentages represent the differences in number of rounds played comparing September 2018 to September 2017.
 For more information contact Golf Datatech, golfroundsplayed@golfdatatech.com or call 407-944-4116

Rounds of golf for September 2018 were down 7.2% compared to a year ago due to heavier-than-normal precipitation levels in many regions of the United States. It's been the continuation of a trend that's had an impact for much of the year, and the national year-to-date rounds-played total is -3.3% through September.

Six of the eight geographic regions experienced significant increases in precipitation for September and rounds-played were down in *all* of them. September typically accounts for about 10% of annual rounds, making it one of the higher volume months of the year.

The Mid-Atlantic (New York, New Jersey and Pennsylvania) and South Central (Texas, Oklahoma, Louisiana, Arkansas, Mississippi, Alabama, Tennessee and Kentucky) saw the biggest declines in September play and both had a 190% increase in rain. Rounds in the Mid-Atlantic were down 16.5% for the month, compared to a year ago, while the South Central experienced a 15.5% dip on the tee sheet.

There was even more precipitation in the East North Central region — an increase of 239% from last September — and rounds-played dropped by 10.4% in golf-rich states like Wisconsin, Michigan, Illinois, Indiana and Ohio. Other declines included -11.8% in the West North Central, -5.9% in the South Atlantic and -0.8% in New England.

In the only two U.S. regions with less precipitation than a year ago, play was up. The Mountain region (Arizona, New Mexico, Nevada, Utah, Colorado, Wyoming, Idaho and Montana) saw an 11.4% increase in rounds-played and the Pacific (California, Oregon and Washington) was up 2.9%.

Mother Nature is usually the predominant influence on the number of rounds played in the golf industry, causing an average weather-related fluctuation of 2% to 3% each year. So far this year, the weather has presented even more of a challenge for operators.

Consumer Spending, Participation, Rounds Played

PUBLIC INPUT

DIRECTOR'S
REPORTS